Model Year 2007 BMW X5 Pricing

AUTO SPIES



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BMW of North America, LLC 2007 Model Year Confidential Wholesale Price



\$2,365

\$2,365

| U.S. Models | X5 3.0si | X5 4.8i |
|--|----------|----------|
| Base Price U.S.A Port of Entry* | \$42,230 | \$50,140 |
| Base Price Euro Delivery Munich Pick Up | NA | NA |
| Base Price Diplomatic U.S.A. Port of Entry | \$40,115 | \$47,635 |
| Training Service Fee | \$180 | \$180 |

| 217 | Active Steering | \$1,140 | \$1,1 <u>4</u> |
|--------|---|-------------------------------|-----------------------|
| | (Requires ZSP on indicated models) | (req'd) | (req' |
| 316 | Automatic tailgate opening and closing | \$455 | \$4 |
| 322 | Comfort Access | \$910 | \$9 |
| 328 | Running boards | \$275 | \$2 |
| 402 | Panoramic moonroof (Included in package) | \$1,230 ZPP | \$1,23 ZF |
| 456 | Multi-contour seats with lumbar support (Included in package) | \$1,090 ZAV | \$1,0 ZA |
| 494 | Heated front seats (Included in package) | \$455 ZCW | \$4 ZC |
| 496 | Heated rear seats (Not in combination with Leatherette on restricted models) (Requires ZCW or 494 on indicated models) | \$320 (restr.) (req'd) | \$3 (req |
| 4AB | Dark Burl Walnut wood trim (Included in package) | \$455 ZPP | S |
| 4AZ | Dark Bamboo wood trim (In combination with ZPP) | \$455 NC | 1 |
| 4BP | Light Poplar wood trim (In combination with ZPP) | \$455 NC | 1 |
| 4UB | 3rd row seat | \$1,545 | \$1,0 |
| 508 | Park Distance Control (Included in package) | \$635 ZTP | \$6 Z |
| 609 | Navigation system (Included in package) | \$1,730 ZTP | \$1,7 Z |
| 610 | Head-Up Display (Requires 609 or ZTP on indicated models) | \$910 (req'd) | \$9 (rec |
| 6390 | BMW Assist with Bluetooth System (Included in package) | \$685 ZPP | \$6 Z |
| 653 | High Definition radio | \$455 | \$4 |
| 655 | Satellite radio | \$540 | \$5 |
| 6FF 💉 | Rear seat entertainment | \$1,640 | \$1,6 |
| | | | |
| Colors | s/Upholsteries | | |
| | Non-Metallic paint | STD | S |
| | Metallic paint | NC | |
| KC | Leatherette | STD | |
| LU | Nevada Leather (Included in package) | \$1,320 ZPP | S |
| LV | Perforated Nevada Leather (In combination with ZPP) | \$1,320 NC | |
| NA | Napa Leather (In combination with ZPP) | \$2,230 \$910 | \$9 |
| Packa | ges | | |
| ZAV | Active ventilated seat package (Requires ZCW or 494 on indicated models) (Requires Perforated Nevada Leather on indicated models) | \$1,910 (req'd) (req'd) | \$1,9 (rec (rec |
| ZCW | Cold Weather Package | \$820 | \$8 |
| ZPP | Premium Package | \$3,595 | \$2,3 |
| ZPS | Premium Sound Package | \$1,640 | \$1,6 |
| ZRC | Rear Climate Package | \$820 | \$8 |
| ZSP | Sport Package 2LE 20" wheels w/performance tires (upgrade) | \$3,275 | \$3,2 +\$8 |
| | (Not in combination with Leatherette on restricted models) | (restr.) | |
| 7TP | Technology Package | \$2 365 | \$2.1 |

 ZTP
 Technology Package

 Note: Package contents not fully represented above. Comprehensive package descriptions available separately.

Other Charges

| Destination & Handling | \$695 | \$695 |
|------------------------|-------|-------|
| Dealer Preparation | NC | NC |

All prices and specifications are subject to change without notice.

STD - Standard Equipment, NA - Not Available, NC - No Charge Option

* The Dealer's ultimate cost may vary due to incentives, allowances and other programs or payments.

BMW of North America, LLC 2007 Model Year Suggested Retail Price



Effective October 1, 2006

\$2,600

\$2,600

| U.S. Models | X5 3.0si | X5 4.8i |
|--|----------|----------|
| Base Price U.S.A Port of Entry* | \$45,900 | \$54,500 |
| Base Price Euro Delivery Munich Pick Up | NA | NA |
| Base Price Diplomatic U.S.A. Port of Entry | \$43,605 | \$51,775 |

| 217 | Active Steering (Requires ZSR on indicated models) | \$1,250 (req'd) | \$1,25 (req'c |
|-------------------|---|-------------------------------|-----------------------|
| 216 | (Requires ZSP on indicated models) | \$500 | (Teq C \$50 |
| 316 | Automatic tailgate opening and closing | \$1,000 | \$1,00 |
| 322 328 | Comfort Access Running boards | \$300 | \$30 |
| <u>320</u> 402 | Panoramic moonroof | \$1,350 | \$1,35 |
| 402 | (Included in package) | ZPP | ZP |
| 456 | Multi-contour seats with lumbar support (Included in package) | \$1,200 ZAV | \$1,20 ZA |
| 494 | Heated front seats (Included in package) | \$500 ZCW | \$50 ZCV |
| 496 | Heated rear seats (Not in combination with Leatherette on restricted models) (Requires ZCW or 494 on indicated models) | \$350 (restr.) (req'd) | \$35 (req' |
| 4AB | Dark Burl Walnut wood trim (Included in package) | \$500 ZPP | ST |
| 4AZ | Dark Bamboo wood trim (In combination with ZPP) | \$500 \$0 | N |
| 4BP | Light Poplar wood trim (In combination with ZPP) | \$500 \$0 | Ν |
| 4UB | 3rd row seat | \$1,700 | \$1,20 |
| 508 | Park Distance Control (Included in package) | \$700 ZTP | \$70 Z1 |
| 609 | Navigation system (Included in package) | \$1,900 ZTP | \$1,90 Z1 |
| 610 | Head-Up Display (Requires 609 or ZTP on indicated models) | \$1,000 (req'd) | \$1,0 (req |
| 639 | BMW Assist with Bluetooth System (Included in package) | \$750 ZPP | \$75 ZF |
| 653 | High Definition radio | \$500 | \$50 |
| 655 | Satellite radio | \$595 | \$59 |
| 6FF | Rear seat entertainment | \$1,800 | \$1,80 |
| Colors | / Upholsteries | | |
| | Non-Metallic paint | STD | ST |
| | Metallic paint | NC | Ν |
| KC | Leatherette | STD | Ν |
| LU | Nevada Leather (Included in package) | \$1,450 ZPP | ST |
| LV | Perforated Nevada Leather (In combination with ZPP) | \$1,450 \$0 | Ν |
| NA | Napa Leather (In combination with ZPP) | \$2,450 \$1,000 | \$1,0 |
| Packa | ges | | |
| ZAV | Active ventilated seat package (Requires ZCW or 494 on indicated models) (Requires Perforated Nevada Leather on indicated models) | \$2,100 (req'd) (req'd) | \$2,1 (req (req |
| ZCW | Cold Weather Package | \$900 | \$90 |
| ZPP | Premium Package | \$3,950 | \$2,58 |
| ZPS | Premium Sound Package | \$1,800 | \$1,8 |
| ZRC | Rear Climate Package | \$900 | \$9 |
| ZSP | Sport Package 2LE 20" wheels w/performance tires (upgrade) | \$3,600 | \$3,6 +\$9 |
| | (Not in combination with Leatherette on restricted models) | (restr.) | |
| 7TD | Technology Package | \$2,600 | ¢2 6 |

Technology Package Note: Package contents not fully represented above. Comprehensive package descriptions available separately.

Other Charges

ZTP

| Destination & Handling | \$695 | \$695 |
|------------------------|-------|-------|
| Dealer Preparation | NC | NC |

All prices and specifications are subject to change without notice.

STD - Standard Equipment, NA - Not Available, NC - No Charge Option

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BMW of North America, LLC 2007 Model Year Package Overview



| | | X5 3.0si | | Retail Price |
|-----|---|--------------------|--------------------|-----------------|
| ZAV | Active ventilated seat package 451 Active seat for driver 453 Front ventilated seats 456 Multi-contour seats with lumbar support | x | x | \$2,100 |
| | (Requires Perforated Nevada Leather on indicated models) (Requires ZCW or 494 on indicated models) | (req'd) (req'd) | (req'd) (req'd) | |
| ZCW | Cold Weather Package 248 Heated steering wheel 464 Ski bag 494 Heated front seats 502 Retractable headlight washers | x | x | \$900 |
| ZPP | Premium Package 319 Universal Garage Door Opener 402 Panoramic moonroof 430 Auto-dimming interior and exterior mirrors 488 Lumbar support 493 Storage package 4AB Dark Burl Walnut wood trim or 4AZ Dark Bamboo wood trim or 4BP Light Poplar wood trim 4NA Digital compass mirror 563 Ambient light package 639 BMW Assist with Bluetooth System LU Nevada Leather or LV Perforated Nevada Leather | X | | \$3,950 |
| | Premium Package 319 Universal Garage Door Opener 402 Panoramic moonroof 430 Auto-dimming interior and exterior mirrors 488 Lumbar support 493 Storage package 4NA Digital compass mirror 563 Ambient light package 639 BMW Assist with Bluetooth System | | X | \$2,550 |
| ZPS | Premium Sound Package 672 6 disc CD changer 677 Premium hi-fi system | X | x | \$1,800 |
| ZRC | Rear Climate Package 417 Rear manual side window shades 4NB 4-Zone automatic climate control 761 Privacy glass | x | x | \$900 |
| ZSP | Sport Package 255 Sport steering wheel, 3-spoke 2RY 19" Light-alloy wheels Star Spoke (style212) with run-flat all-season tires (19x9.0, 255/55 R19) 2VA Active Roll Stabilization and ElectronicDamping Control 481 Sport seats 760 Shadowline trim 775 Anthracite headliner (Not in combination with Leatherette on restricted models) | X (restr.) | | \$3,600 |
| | Sport Package 255 Sport steering wheel, 3-spoke 2LD 19" Light-alloy wheels Y-Spoke (style 211) with run-flat all-season tires | | x | \$3,600 |
| | (19x9.0, 255/55 R19) or 2LE 20" Light-alloy wheels Y-Spoke (style 214) with mixed run-flat performance tires (20x10.0, 275/40 R20 front and 20x11.0, 315/35 R20 rear) 2VA Active Roll Stabilization and ElectronicDamping Control 481 Sport seats 760 Shadowline trim 775 Anthracite headliner | | x | + \$950 |
| ZTP | Technology Package 3AG Rearview camera 508 Park Distance Control 609 Navigation system 620 Voice activation 6UH Real Time Traffic Information | x | x | \$2,600 |